

VIETNAM DAILY

[Market Commentary]

The VN-Index dropped as investors are concerned that the FED would speed up the narrowing of asset purchase program and raise interest rates sooner than expected

[Futures/ETFs]

Futures gained in line with the movements of the underlying market

[Market Movers] DGC, TCM

[Company Updates] BID

December 15, 2021

		Chg
	Index	(%, bp)
Ho Chi Minh	1,475.50	-0.04
VN30	1,519.42	+0.20
VN30 futures	1,520.10	+0.11
Hanoi	453.70	-0.22
HNX30	761.03	-0.54
UPCoM	111.72	-0.33
USD/VND	23,046	+0.23
10-yr govt bond (%)	2.07	-1
Overnight rate (%)	0.61	+8
Oil (WTI, \$)	70.18	-0.78
Gold (LME, \$)	1,769.60	-0.07



Market Commentary

VNIndex	1,475.50P (-0.04%)
Volume (mn sl	nrs) 906.1 (+2.1%)
Value (U\$mn)	1,124.6 (-6.5%)
HNXIndex	453.70P (-0.22%)
Volume (mn s	hrs) 118.2 (+3.6%)
Value (U\$mn)	133.6 (+2.3%)
UPCoM	111.72P (-0.33%)
Volume (mn s	hrs) 75.6 (-14.2%)
Value (U\$mn)	67.7 (-14.1%)
Net foreign b	uy (U\$mn) -6.0

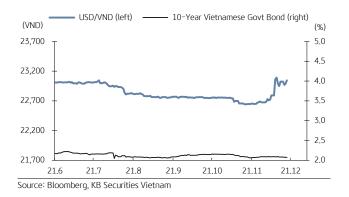
The VN-Index dropped as investors are concerned that the FED would speed up the narrowing of asset purchase program and raise interest rates sooner than expected. According to data from the General Department of Customs, the export turnover of wood and wood products in November surged 33.8% MoM to USD1.27 billion, helping wood stocks like Duc Long Gia Lai (DLG, +0.8%) and Savimex Corp (SAV, +0.2%) advance in prices. Container freight rates from Ningbo Port (China) to Southeast Asia spiked over the past month as intra-Asian routes became busier ahead of the Lunar New Year, which sent ports like Hai An Logistics & Stevedoring (HAH, +4.8%) and Gemadept (GMD, +3.3%) higher. Oil & gas shares PV Drilling & Well Services (PVD, -2.8%) and PV Technical Services (PVS, -2.1%) closed down after the International Energy Agency (IEA) supposed oil demand should be lower than expected in 2022 and revised down its outlook for the rest of this year and 2022 by 100,000 barrels per day. Foreign investors were net sellers, focusing on Vietnam Prosperity Bank (VPB, -1%), Nam Long Group (NLG, +1.5%) and Vietnam Rubber Group (GVR, -1.1%).

VN Index & HNX Index

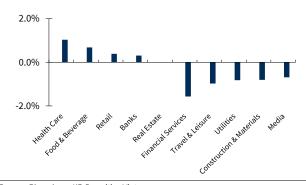


Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Futures/ETFs

VN30	1,519.42P (+0.20%)
VN30 futures	1,520.1P (+0.11%)
Open	1,518.5P
High	1,527.5P
Low	1,514.1P

Futures gained in line with the movements of the underlying market. The basis fluctuated in contango throughout the session (between 0.16 and 5.1bps) before closing at 0.68bps. Foreigners continued to be net sellers, and trading volumes were lighter.

VN30 futures & VN30 index

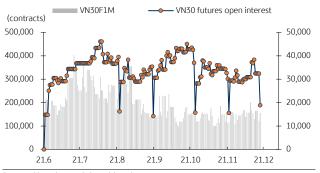
Contracts



125,167 (-19.6%)

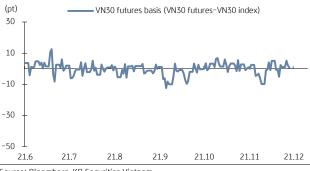
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



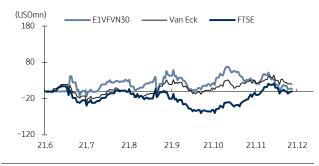
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis





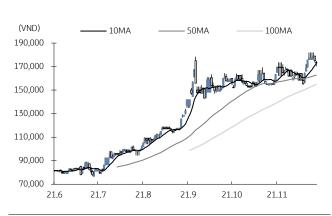
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

Market Movers

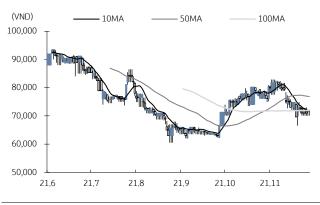
Duc Giang Chemical (DGC)



- DGC closed down 1.2% to VND173,000
- DGC announces December 24, 2021 and January 7, 2022 as the record date and payable date to advance 2021 cash dividends (VND1,000 per share).
- The company should pay VND171 billion for more than 171 million outstanding shares.

Source: Bloomberg, KB Securities Vietnam

Thanh Cong Textile Garment (TCM)



- TCM closed down 0.1% to VND71,800
- TCM disclosed November's performance with earnings of VND3.3 billion (-86% YoY; +81% MoM) on revenue of VND294 billion (up slightly YoY; +10.4% MoM). Garment products, fabric, and yarn respectively represent 76%, 12%, and 10% in total revenue structure.
- November productivity of TCM's garment factories was higher than previous months', but the value of customers' orders could not keep pace with the increase in the cost of input materials, making gross profit margin not meet expectations.



BID Bank (BID)

Charter capital up 25.8% via stock dividends

December 15, 2021	Senior Analyst Nguyen Anh Tung tungna@kbsec.com.vn
3Q21 EBT saw a contraction of 1.1% YoY, reaching VND2,674 billion	3Q21 business growth of Bank for Investment & Development of Vietnam (BID) slowed down due to the impact of the pandemic. To be more specific, net interest income (NII) was VND12,205 billion (-5.6% QoQ, +33.5% YoY) and earnings before taxes (EBT) were VND2,674 billion (-42.7% QoQ, -1.1% YoY).
3Q NIM decreased 1bps QoQ to 3.05%	3Q net interest margin (NIM) was flat QoQ at 3.05% (-1bps QoQ, +72 bps YoY), average cost of funds remained low at 3.62% (+0bps QoQ), and average earnings yield dipped 2bps QoQ to 6.45%. The subdued performance is partly attributable to BID's cutting interest rates to support Coronavirus-exposed businesses.
NPL ratio reached 1.61%, and LLPCR rose to a high of 140.2%	Non-performing loan (NPL) ratio in 3Q was flat QoQ at 1.61% (-2bps QoQ). BID continued to accelerate provisioning of VND7,502 billion (+30.3% YoY), thereby raising the loan loss provision coverage ratio (LLPCR) to 140.2% (+792bps QoQ).
BID issues 1,037 billion shares to pay dividends 2019–2020, raising charter capital to VND50,585 billion	BIDV submitted to shareholders a plan to issue nearly 1,037 billion shares to pay dividends for 2019 and 2020, raising charter capital to VND50,585 billion. The number of shares issued in this tranche account for 25.77% of the total outstanding, 12.2% higher than the plan set out at the beginning of the year.
HOLD recommendation & target price at VND51,600 per share	Basing on valuation results, we recommend HOLDING BID shares. The target price is VND51,600 apiece, 13.4% higher than the price on December 13, 2021.

Hold update

Target price	VND51,600	Trading data			Share p
l'alget plice	11051,000	Free float (%)		4.01	(%)
Upside/downside (%)	14.9	3M avg trading value	e (VNDbn/USDmn)	83.2/3.7	Absolu
Current price (Dec 13, 2021)	VND45,500	Foreign ownership (%	%)	17.15	Relativ
Consensus target price	VND45,600	Major shareholder		State Bank	
Market cap (VNDbn)	183,002			(80.98%)	
Forecast earnings & valuation					
FY-end	2019A	2020A	2021F	2022F	
Net interest income (VNDbn)	35,978	35,797	46,551	48,683	
Pre-provision operating profit (VNDbn)	30,864	32,344	42,247	44,771	(*
Profit attributable to parent (VNDbn)	8,368	6,997	10,711	14,143	1
EPS (VND)	2,081	1,740	2,375	2,915	-1
EPS growth (%)	-3%	-16%	37%	23%	-2
Book value per share	20.8	24.9	18.2	14.9	-3
P/E (x)	19,307	19,803	19,235	20,701	-4
P/B (x)	2.24	2.19	2.25	2.09	-5
ROE (%)	12.9%	9.2%	12.9%	15.2%	
Dividend yield (%)	1.85%	1.85%	1.85%	1.85%	¢,

(%)	1M	3M	6M	12M
Absolute	2	11	-2	5
Relative	2	1	-9	-38



KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.20%	-0.32%
Cum. return	41.90%	67.13%

KBSV domestic model portfolio

Performance vs VN30 Index



Ticker	Inclusion date	Close 21/12/15	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	135,900	0.4%	75.2%	- BHX expects to reach break-even point soon at stores and distribution centers
(101 00 G)					- In the long term, BHX aims to capture 10-15% of the food retail market
Name I a man law and					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	61,000	1.5%	171.7%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	96,000	-0.2%	25.5%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
New Ten Llucz					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	193,000	0.5%	0.0%	- Positive long-term outlook for industrial park industry
(1110)					- Healthy financial structure
Defeir Eles Fra					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	66,000	-3.9%	102.1%	- Strategic investments in utility industry provides stable/long-term dividend stream
557.0					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp (FPT)	18/09/06	95,900	0.2%	228.7%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E
(FFI)					- 20%+ earnings momentum by 2020E
					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	01/31/2020	32,250	-0.5%	71.4%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
210					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	97,700	-0.5%	33.8%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	47,800	0.2%	229.5%	- Construction steel prices show signs of rising again
(ПГС)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	55,700	-0.9%	310.2%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VIC	-2.4%	13.6%	97.6
VHM	0.6%	23.2%	70.0
VNM	0.0%	54.5%	26.5
BCM	7.0%	1.8%	26.2
VPI	-0.9%	0.7%	26.1
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VPB	-1.0%	15.3%	-344.1
NLG	1.5%	32.7%	-55.2
NLG GVR	1.5% -1.1%	32.7% 0.6%	-55.2 -13.5

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

•		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Automobiles & Parts	8.4%	TCH, SVC
Construction & Materials	5.7%	VGC, CII
Health Care	4.2%	DHG, DCL
Travel & Leisure	3.8%	HVN, VJC
Industrial Goods & Services	3.4%	GEX, PVT
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Personal & Household Goods	-1.4%	MSH, STK
Technology	0.6%	CMG, ST8
Banks	0.6%	VPB, HDB
Oil & Gas	1.0%	PVD, PLX
Insurance	1.2%	PGI, BIC

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
DAD	9.8%	30.7%	1.4
BTS	-1.6%	0.1%	0.6
VC2	4.6%	0.1%	0.4
IDC	-4.6%	0.3%	0.3
L14	2.7%	0.0%	0.3
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
HUT	5.9%	0.4%	-4.4
APS	9.8%	1.0%	-1.8
NDN	-2.9%	2.1%	-1.4
01/6	-1.1%	7,2%	-0.9
PVS	1,170	1.270	

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Automobiles & Parts	6.3%	SVC, TCH
Real Estate	4.9%	VIC, NVL
Construction & Materials	4.8%	VGC, ROS
Financial Services	4.1%	SSI, VND
Media	2.7%	ADG, PNC
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Utilities	-11.1%	GAS, GEG
Basic Resources	-10.2%	HPG, HSG
Oil & Gas	-9.3%	PLX, PVD
Personal & Household Goods	-8.2%	PNJ, MSH
Insurance	-7.2%	PGI, BIC

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E(X)		EPS CAGR	ROE(%)		P/B(X)		Performance (%)			
000101	ooue	company name	THEE	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	369,379 (16.2)	22.5	125.6	142.0	14.7	3.4	3.0	4.0	4.0	-2.4	-5.6	5.3	
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	509,086 (22.4)	26.6	10.0	8.8	35.9	31.5	27.5	2.9	2.3	0.6	2.0	- 1.7	2
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	254,366 (11.2)	17.8	37.4	24.1	-7.6	6.1	9.0	2.3	2.1	0.7	1.0	0.7	
estate	NVL	NOVA LAND INVES	60,068	86,712 (3.768)	407,093 (17.8)	31.3	41.0	29.9	6.7	13.8	13.9	5.5	4.9	1.7	1.0	11.0	
	KDH	KHANG DIEN HOUSE	31,182	19,167 (833)	83,872 (3.7)	11.6	27.5	20.3	18.0	14.1	16.0	3.4	2.9	-0.6	5.2	-2.2	
	DXG	DATXANHGROUP	21,130	12,594 (547)	393,799 (17.3)	13.9	15.8	12.7	-	16.5	16.4	2.3	1.9	2.1	9.1	25.9	
	VCB	BANK FOR FOREIGN	102,000	378,305 (16.441)	92,378 (4.1)	6.3	17.8	14.7	11.7	20.3	20.6	3.2	2.6	0.6	1.2	2.3	
	BID	BANK FOR INVESTM	43,400	174,556 (7.586)	108,347 (4.8)	12.7	19.7	14.8	-5.3	13.2	15.5	2.2	2.0	-0.9	2.0	4.9	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	836,694 (36.8)	0.0	10.3	8.7	14.3	20.8	19.8	1.9	1.6	0.2	0.4	-3.5	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	379,638 (16.7)	1.4	11.9	8.6	61.1	16.3	19.6	1.6	1.4	-0.5	-2.3	-0.8	
Banks	VPB	VIETNAM PROSPERI	22,944	101,381 (4.406)	692,982 (30.4)	0.0	12.2	10.4	18.8	17.8	15.9	1.8	1.6	- 1.0	-3.1	-4.1	
	MBB	MILITARYCOMMERC	19,407	73,327 (3.187)	389,704 (17.1)	0.0	9.0	7.5	14.6	21.7	21.7	1.7	1.4	0.9	0.4	-0.3	
	HDB	HDBANK	20,400	40,641 (1.766)	241,651 (10.6)	4.2	10.4	9.4	23.3	20.9	19.9	2.0	1.7	1.5	-0.8	4.2	
	STB	SACOMBANK	18,600	33,548 (1.458)	626,518 (27.5)	14.0	17.2	12.9	26.5	10.0	11.4	1.5	1.4	0.9	-0.9	1.4	
	TPB	TIEN PHONG COMME	27,850	28,732 (1.249)	223,281 (9.8)	0.0	12.9	10.5	37.5	21.2	20.2	2.4	1.9	3.0	1.8	18.3	
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	20,136 (0.9)	0.2	-	-	27.3	-	-	-	-	- 1.3	-0.9	-7.5	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	73,414 (3.2)	21.0	23.4	19.7	15.8	9.1	10.1	2.0	1.9	-0.5	0.9	-7.2	
	BMI	BAOMINHINSURANC	22,250	2,439 (106)	33,452 (1.5)	14.2	21.7	18.6	9.1	10.9	12.6	2.0	1.9	-2.5	4.7	-6.8	
	SSI	SSI SECURITIES C	21,998	19,947 (867)	1,235,146 (54.3)	55.4	21.6	24.7	-3.2	16.9	13.7	-	-	- 1.9	-0.2	12.9	
Securities	VCI	VIET CAPITAL SEC	27,500	9,108 (396)	327,054 (14.4)	71.9	-	-	-4.0	23.2	25.8	-	-	- 1.6	2.2	3.6	
	HCM	HOCHIMINHCITY	22,265	8,907 (387)	271,871 (11.9)	52.4	-	-	- 19.0	23.8	21.4	-	-	-2.0	0.5	-3.1	
	VND	VNDIRECT SECURIT	17,211	5,734 (249)	555,372 (24,4)	27.2	-	-	36.3	31.7	19.8	-	-	-2.1	4.1	12.5	
	VNM	VIET NAM DAIRYP	109,000	227,805 (9.900)	214,483 (9.4)	42.1	18.5	17.3	4.0	32.9	33.2	5.4	5.2	0.0	0.3	-3.0	
Consumer	SAB	SAIGON BEER ALCO	192,500	123,447 (5.365)	20,482 (0.9)	36.9	28.1	22.6	7.3	17.6	19.4	4.4	3.8	-0.2	-0.3	- 10.3	
staples	MSN	MASAN GROUP CORP	95,100	111,712 (4.855)	175,121 (7.7)	16.5	41.3	29.5	-51.9	31.6	23.1	8.7	6.7	2.7	6.6	4.5	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	126,034 (5.5)	48.8	-	-	-	-	-	-	-	-5.4	15.6	10.4	
	VJC	VIETJETAVIATION	131,800	69,042 (3.001)	108,264 (4.8)	11.0	-	34.8	-88.5	0.4	16.2	-	-	0.0	2.1	-2.4	
Industrials transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	134,915 (5.9)	10.8	31.5	21.4	-57.0	8.6	12.2	2.5	2.5	3.3	2.8	-4.9	
	CII	HOCHI MINH CITY	22,600	5,398 (235)	257,527 (11.3)	38.4	133.8	18.9	65.7	1.3	8.3	-	-	-0.9	23.2	3.4	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	240,779 (10.5)	46.4	-	-	-92.4	-	-	-	-	6.9	24.7	40.8	
Industrials	GEX	GELEXGROUP JSC	15,802	10,411 (452)	719,906 (31.6)	37.7	-	-	- 13.2	12.3	11.9	-	-	-2.2	9.9	2.3	
(capital goods)	CTD	COTECCONS CONSTR	73,200	5,438 (236)	78,582 (3.4)	3.6	49.8	21.2	-52.4	1.6	3.8	0.8	0.8	3.3	11.9	25.6	
	REE	REE	59,600	18,419 (800)	41,199 (1.8)	0.0	12.0	9.5	-4.5	13.6	14.4	1.5	1.3	-3.9	- 1.8	-8.5	

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	P/E	(X)	EP S C A G	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	.)
Sector	Code	company name	FICE	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, - 1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	117,523 (5.2)	46.1	19.9	15.6	- 17.5	19.7	22.3	3.8	3.4	-0.5	-0.5	- 17.8	12.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	30,498 (1.3)	31.4	14.1	9.8	- 10.5	12.1	15.8	1.7	2.2	- 1.4	13.6	5.4	3.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	(0.3)	34.1	17.0	13.0	-5.1	8.9	11.6	1.5	1.5	0.0	4.0	- 1.5	-3.
	HPG	HOA PHAT GRP JSC	32,481	(6.314)	1,221,355 (53.7)	18.0	5.7	6.7	21.9	45.2	29.9	2.2	1.6	0.2	1.3	- 10.8	55.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	(11.8)	36.5	8.7	12.8	-0.5	26.8	16.2	2.1	1.9	1.0	6.7	-3.0	171.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	(11.7)	46.5	20.4	16.9	-4.5	18.2	18.3	2.9	2.7	0.4	4.2	- 1.4	173.
	HSG	HOA SEN GROUP	22,636	11,063 (481)	(13.0)	38.9	6.0	6.8	67.9	25.0	19.2	1.3	1.1	-0.3	5.6	- 14.2	86.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	(5.2)	97.2	-	-	17.2	-	-	-	-	0.8	11.4	0.5	41
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	(5.6)	4.6	21.7	17.4	-51.0	14.7	16.3	3.0	3.0	0.2	1.5	-9.2	0.
Energy	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	203,771 (9.0)	39.9	181.6	25.8	- 11.9	0.5	4.0	0.8	0.8	-2.8	-2.1	- 10.1	72.
	PVT	PETROVIETTRANSP	17,900	5,793	(3.5)	35.9	11.7	9.4	1.2	14.3	16.7	1.6	1.4	0.6	7.3	-6.7	73.
	MWG	MOBILEWORLDINV	93,000	65,024 (2.826) 19,895	168,491 (7.4)	0.0	21.1	15.3	13.7	26.6	28.3	4.8	3.9	0.4	1.5	-2.5	71
Consumer	PNJ	PHUNHUANJEWELR	87,500	(865)	60,140 (2.6)	0.0	23.4	16.1	2.4	18.4	22.9	3.9	3.3	-0.2	-0.6	- 13.4	18
discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	8,886 (0.4) 87,760	70.6	-	-	-	-	-	-	-	-0.3	6.6	-3.8	-61
	FRT	FPT DIGITAL RETA	28,200	2,227 (097) 8,387	(3.8) 65,072	30.3	36.4	36.0	-75.2	13.4	12.6	4.7	4.3	0.7	19.8	30.1	140.
	PHR	PHUOC HOA RUBBER	61,900	(365)	(2.9)	34.6	26.4	10.7	41.2	13.4	30.4	3.0	2.6	0.8	10.8	4.1	16
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	6,598 (0.3)	45.4	23.4	22.2	10.7	21.2	20.6	4.6	4.2	1.2	9.5	31.6	30
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	(0.0)	11.7		-	1.6			-	-	-	-	1.4	4
IT	FPT	FPTCORP	68,000	61,301 (2.664)	180,112 (7.9)	0.0	20.5	17.0	15.5	23.9	25.3	4.5	4.0	0.2	0.3	- 1.4	86

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung Senior Analyst – Financials & Information technology tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst – Property ngaphb@kbsec.com.vn

Le Anh Tung Senior Analyst – Oil & Gas & Banks tungla@kbsec.com.vn

Nguyen Ngoc Hieu Analyst – Power & Construction Materials hieunn@kbsec.com.vn

Pham Nhat Anh Analyst - Industrial Real Estate & Logistics anhpn@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Consumers & Retailing dungInt@kbsec.com.vn Research Division research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh Head of Macro & Strategy anhtd@kbsec.com.vn

Le Hanh Quyen Analyst - Macroeconomics & Banks quyenlh@kbsec.com.vn

Thai Huu Cong Analyst – Strategy & Mid cap Stocks congth@kbsec.com.vn

Tran Thi Phuong Anh Analyst – Strategy & Mid cap Stocks anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho Assistant thonc@kbsec.com.vn

Nguyen Thi Huong Assistant huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)									
Positive:	Neutral:	Negative:							
Outperform the market	Perform in line with the market	Underperform the market							

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.